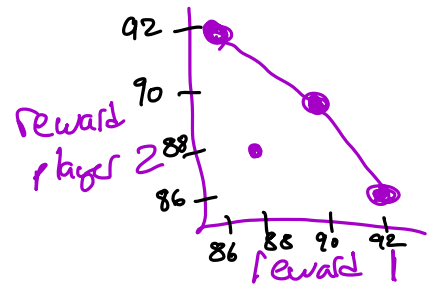


	P	E
Presentation	180 90, 90	178 86, 92
Exam	178 92, 86	176 88, 88



Nash Equilibria:  $(E, E)$

Pareto Optimal:  $(P, P), (E, P), (P, E)$

Social optimal:  $(P, P)$

Price of anarchy:  $\frac{180 - 176}{180} = \frac{4}{180}\%$

pair of actions where no one wants to deviate.

There exists no other pair of actions where one person is better off and no one is worse off.

Sum of rewards is maximized

## Intro to Auctions

- Suppose you want to sell a single item to a bunch of people = bidders
- Each bidder  $i$  is going to bid  $\$b_i$
- You need to decide:
  - who gets the item
  - how much do they pay?

1st price auction: - give to  $\text{argmax}_i b_i$

- charge them  $b_i$

2nd price: - give to  $\text{argmax}_i b_i$

- now charge  $\text{second them 2nd highest bid}$

all pay auctions: - give it to highest bidder  
- charge everyone their bid.

rewards

Each bidder has a value for item  $V_i$   
value for each dollar  $+1$

$\Rightarrow$  if get item and pay  $P_i$

$$\text{utility} = V_i - P_i$$

$\Rightarrow$  if I don't get item and don't pay

$$\text{utility} = 0$$

First price auctions

You are someone who values item at  $V_i$   
what should you bid?

what should  $b_i$  be?

$$0 \leq b_i \leq V_i \quad \checkmark$$

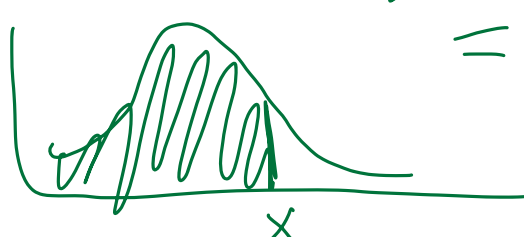
$$\text{utility} = \begin{cases} V_i - b_i & \text{if I win} \\ 0 & \text{if I lose} \end{cases}$$

My expected utility

$$f(x) = \begin{cases} v_i - x & \text{if I win} \\ 0 & \text{otherwise} \end{cases}$$

↑ depends on  $x$ .

$$G(x) = \text{Prob}(\text{second highest bid is at most } x)$$

$$= \text{Prob}(\text{win if I bid } x)$$


$$F(x) = (v_i - x) G(x) + 0(1 - G(x))$$

"bid shading"  $x^* = \text{argmax } F(x)$

## 2nd price auctions

$$f_2(x) = \begin{cases} v_i - (\text{second highest bid}) & \text{if I win} \\ 0 & \text{if I lose} \end{cases}$$

→ Claim Dominant strategy for each bidder  $i$  is to bid their valuation

"Strategy-proof"

$$b_i^* = \text{argmax}_x F_2(x) = v_i$$

Proof No matter what other people do,

bidding  $b_i = v_i$  maximizes my reward.

Other people bid  $\{b_1, \dots\} = b_{-i}$

let  $B$  denote  $\max b_{-i}$

$b_i < B \Rightarrow$  utility is 0.

$b_i \geq B \Rightarrow$  utility is  $v_i - B$

Case 1

pretend you bid  $v_i < b_i$

you can do better by decreasing bid to  $b_i = v_i$

if  $b_i < B = 0$  utility

if  $b_i \geq B$

Subcase  $b_i > v_i \geq B \Rightarrow v_i - B > 0$

$b_i \geq B > v_i \Rightarrow v_i - B < 0$

Case 2

pretend  $v_i > b_i$

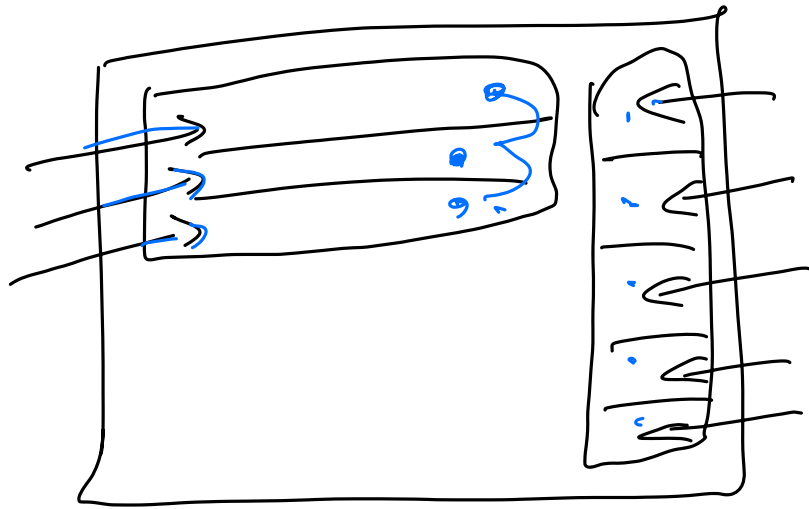
increasing my bid  $\uparrow$  likelihood of winning  
to  $v_i$

without changing what I pay.

Claim 2

"Socially optimal" Person who values the item the most gets it if everyone bid truthfully.

Revenue equivalence principle.  $\leftarrow$



$V_i$

"no"

Generalized Second Price Auction

↳ Videry - Carles - Grove

First Price Auctions

↳ "Credible"

2nd price auctions are not credible

Does there exist a Strategy Proof  
and credible auction?

No if you also want it to be static